



Middle Bucks Institute of Technology Generates Quantum Leap Improvements with BudgetSense®

Middle Bucks Institute of Technology, Jamison, PA

At-a-Glance	
Day programs	22
Evening programs	Variable
Budget	\$9 M

"BudgetSense generates the information program managers need in terms of where they stand. They control their own destiny."

Robert Vining, CPA, Business Manager

Challenge

BudgetSense® represented such a quantum leap in technology and performance that the challenges organizations typically confront when migrating to a new system were not worth considering. Issues such as resistance to change, learning curves, investment, or disruption of workflows were overshadowed by the obvious benefits that BudgetSense would provide.

Solution

UniFund prepared a detailed review of existing operations and identified opportunities for streamlining workflows, improving budgetary controls, eliminating redundant tasks, and improving program-based financial reports. The customized Peak Performance case study provided Middle Bucks management with a blueprint from which to begin achieving performance improvements.

Benefits

All 22 program managers are empowered to use BudgetSense for ordering their inventory and supply requirements. The monthly reports they receive by e-mail summarize the financial activities and status of their individual programs.

"I Am Very Happy with Your Product...Let Me Tell You Why"

BudgetSense gave Rob Vining the ability to introduce entrepreneurial disciplines to Middle Bucks. "Each of my 22 technical programs of instruction resembles separate small business ventures. Program managers order inventory and supplies they need for uninterrupted instruction. BudgetSense's procurement system is seamless, from requisitioning on through to e-mailing of purchase orders to vendors." Encouraged by his staff's early enthusiasm, Vining customized a set of monthly financial statements, which he compiles and e-mails to each program manager. "It empowers them," he adds.

BudgetSense is helpful for making decisions regarding adult evening programs. With the ability to track both revenues and expenditures for each program, revenue expectations determine the viability of programs.

Project Cost Accounting with BudgetSense

Middle Bucks has discovered a new application for BudgetSense: cost accounting!

Each year, construction carpentry students are challenged to build a 2 ½-bath, 4-bedroom house. Exterior 6" walls, Anderson windows, cabinets and appliances produce a sizable investment that is hopefully returned when the house is auctioned. Tracking construction work in process represents an essential academic objective.

BudgetSense tracks all project expenses during construction. Profits from the sale fund acquisitions of capital equipment for future programs.