



TARGET OF PEAK PERFORMANCE® | BUDGETSENSE® | REVENUESENSE® | TRAINING | SUPPORT SERVICES

For Red Lion School District, UniFund’s Reputation and Track Record Were Crucial in its Decision to Invest in BudgetSense®.

Red Lion School District (Red Lion, PA)

“Our experience with UniFund was so good when we were FundSense® clients, that we decided to stay with the company when the time came to modernize our financial management systems and procedures.”
 - Terry Robinson, Business Manager

At-a-Glance	
Staff	800
Students	5,945
Budget	\$65 Million
Area	140 sq. mi.
Buildings	10

Challenge

Move from the very familiar FundSense accounting environment to the unknown world of Windows; justify investment in networking technology on expectation of returns from office productivity and more efficient interactions with remote school building ‘clients.’

Solution

Migrate to BudgetSense and maintain liaison with UniFund’s personnel who previously supported Red Lion in the FundSense accounting environment. The arrangement was very reassuring in going from the known to the unknown.

Benefits

Improved office productivity was achieved almost immediately—beginning with the very first paycheck.

Much more productivity awaits Red Lion as the 140 square mile District connects its 10 remote school buildings to its network.

Surprising Success Right from the Start

For many clients, notable improvements are not immediately recognized. However, that was not Red Lion’s experience. According to Yvonne Clutter, the District’s Financial Director, “BudgetSense was a real eye-opener.”

Eye-opening, Quantifiable, Results

Notable and quantifiable improvements have been impressive, especially for a relatively new—6-month—BudgetSense installation. That speaks well of BudgetSense, UniFund’s training personnel, and Red Lion’s highly motivated business office personnel.

- 1) Z-fold checks: Laura Winemiller, Red Lion’s one and only payroll administrator, is delighted with the savings in time required to produce and prepare for distribution of payroll checks every two weeks. The same task took up to one and a half days in the former system.
- 2) BudgetSense & Excel Compatibility:
 - This feature makes it easy to export reports and grid layouts from BudgetSense to Excel for analysis and decision-making—a real time saver!
 - Comprehensive journal entries for budget transfers that once took 2 to 3 days to prepare and enter are now completed in 25 to 30 minutes, by preparing them in Excel and importing them into BudgetSense.
 - The District’s Superintendent is very pleased with the ability to communicate the value of fringe benefits to employees. Quantifying the value of benefits paid by the District fosters better relationships with faculty and staff.